



LEASING SERVICES: FORGING FINANCIAL FLEXIBILITY

When you want to grow your railcar fleet, but deploy capital resources elsewhere, look to Trinity Rail.

Trinity Rail's leasing team is focused on helping our customers prosper in today's competitive environment. We can develop creative leasing structures to meet your railcar usage and expense requirements. When you need to quickly acquire railcars during market shifts, we have the available fleet and ability to respond. Our solutions can help add value to your business.



Our team of leasing experts includes knowledgeable financing and leasing professionals with rail industry experience. We're creative problem-solvers who can develop innovative financial structures customized to your requirements. Fleet purchase and leasebacks, joint ventures or partnerships—we will develop ways to help you meet today's needs and position your business for tomorrow's opportunities.

Trinity Rail offers full-service, net operating and per diem leasing structures, with both short-term and long-term options.

FULL SERVICE LEASES

Our most comprehensive lease structure, Trinity Rail arranges for all the maintenance, makes property tax payments and handles railroad damage claims. We provide rental abatement while the car is out of service for operating repairs.

NET OPERATING LEASES

Customers assume responsibility for maintaining and administering the cars, and provide Trinity Rail with a monthly lease payment. Trinity Rail provides no rental abatement for cars out of service.

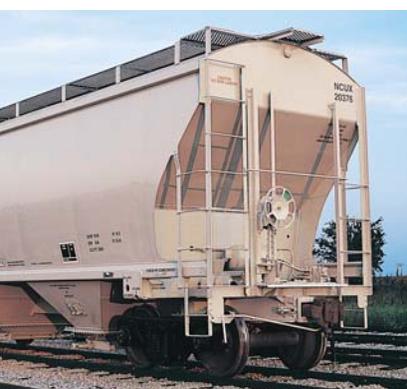
PER DIEM LEASES

Our most flexible lease structure provides equipment to customers free of rental fees. Revenue is derived from the railroads' usage based on time/mileage on their lines.

Trinity Rail can also provide leases for special situations. For example, when you need to monetize your rail assets, but keep cars in your fleet, we'll arrange a sale-leaseback.

THE CARS YOU NEED

Whatever type of railcar your business requires, Trinity Rail can provide it. We offer a broad range of cars available for lease. And if we don't have the specific model and features you're looking for, our expert engineers will design and build a new car. After all, Trinity Rail is the only manufacturer who designs, builds and leases a complete product line.



When your shipping needs change, we'll work with you to find the right car to meet your specifications. We can provide test cars or let you test load a current model, make required modifications and put our engineers on-site after delivery to ensure your cars function as desired.

FINDING FINANCING OPTIONS

Tell us what you need to do. We'll listen and prepare a solution. If we can't offer the appropriate financing, we'll arrange it for you. We can provide fleet valuations and advice on how to structure deals, too.

KEEP YOUR CARS ROLLING

When cars need repair or maintenance, we'll facilitate movement to repair shops and provide replacement cars when required. Our shopping program ensures that you always have the cars you need. We'll address any problem that arises and stay with you until it's resolved.

HASSLE-FREE FLEET MANAGEMENT

For individualized attention and predictable maintenance costs, many railcar lessees opt to use Trinity Rail's fleet management services. Through our full-service maintenance management program, we can supply parts, provide maintenance (repairs, cleaning, painting and lining), inspect cars and repair work, and coordinate billing, warranty and regulatory issues so that our lessees can focus on their core business.

Quality railcars at competitive prices. Trinity Rail leases deliver this, and a whole lot more. You can expect creative problem-solving, customized cars, personal service and our commitment to your complete satisfaction.

Trinity Rail Leasing Services. Built to deliver
...flexibility.



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